

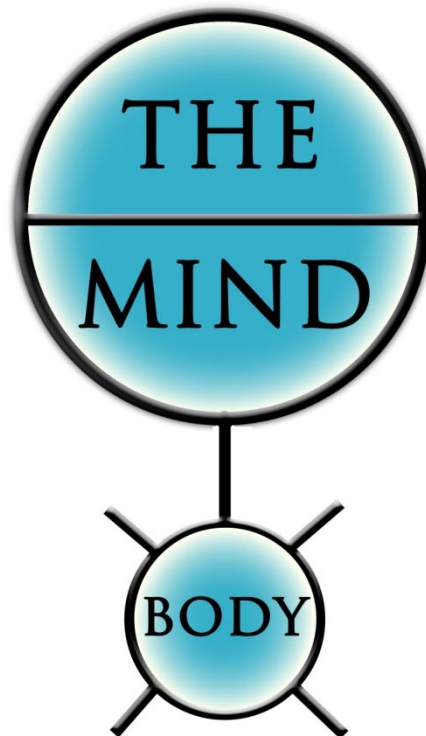


## INTRODUCTION TO: THE STICK PERSON

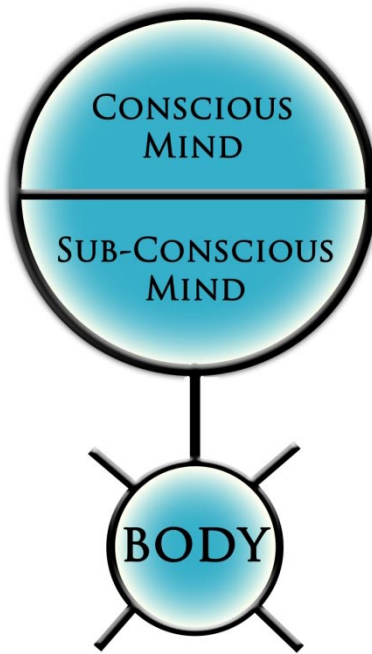
Throughout the entire Bob Proctor Coaching Program, your attention is directed at the importance of your mind. The type of thoughts and ideas which occupy your consciousness is of paramount importance in developing prosperity in your life. Your mind is either in an orderly or a confused state. Order must prevail in your mind if you ever hope to see it manifest in your material world.

For over ninety percent of the population, confusion takes over when they begin to think of their mind. The reason for their confusion is obvious. No one has ever seen the mind. Mind is an activity not a thing. Therefore, no one has a clear-cut image with which to mentally work.

The drawing below will eliminate confusion and give you a model to begin working with as you proceed through this program.



(This model of the mind and body was originated by the late, Dr. Thurman Fleet of San Antonio, Texas in 1934 [circa]. Dr. Fleet was the founder of Concept Therapy.)



You are about to learn that there is much more to yourself than meets the eye, and you must comprehend this hidden factor of your personality, if you are ever to develop yourself properly.

In truth, you will never see the greatest part of your being because it is non-physical in nature. In fact, you will soon become aware that you are constantly living simultaneously on three distinct planes of being.

You **ARE SPIRITUAL**, you **HAVE AN INTELLECT**, and you **LIVE IN A PHYSICAL BODY**.

1. SPIRITUAL

2. INTELLECT

EMOTIONS

3. PHYSICAL